

October 5, 2020

**Susan Fraley**  
**Realtor, CRS, CDPE**  
**Keller Williams Realty First Atlanta**  
**200 Glenridge Point Parkway**  
**Atlanta, Ga 30342**

**RE: Your Excellent Service in Selling My Condo**

Dear Susan:

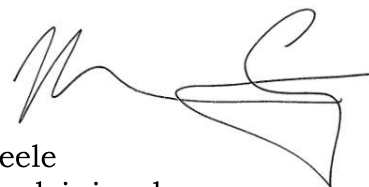
When I first decided to sell my condo, you were the first person to come to mind. Not only because we were on the Roswell 400 Team together, but because of the vast knowledge you shared during our meetings and the passion you showed for serving your clients. I had never sold a house before, so I was completely out of my depth.

I was nervous about selling a house because I thought it would take up a lot of my time. I am very busy, like most of us are, and I did not want to deal with the day-to-day details of selling a house. Because of your absolute professionalism and knowledge of the business, I did not have to worry about any of that. I was amazed at how easy you made the process. I had to keep my house clean if I knew a buyer was a coming – that was it. You handled everything else.

I was expecting a realtor to advertise and sell my house and that was it. You went above and beyond. You were quick to respond to questions and issues that arose. You had excellent recommendations for handymen to make small repairs. You went to the closing with me. You made sure there was an easy transition of ownership by offering to get my mail from my old address and pass along any extra keys.

Any realtor can advertise a house and then do nothing until it sells. All of the extras you put in convinced me that you were the best realtor in Atlanta, and I knew for a fact that no other realtor would go to the lengths you did for me. And it was not a big sale—just a one/one condo, but the attention and energy you put into every detail would make anybody think it was a million dollar home.

Sincerely yours,  
STEELE LAW, LLC



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